

Redefine Your Easy Network

-- Reyee SMB Network Solution

- for Small Office, Economic Hotel, Small Business network installers





Smart WiFi SMB Network Solution Date: 23-06-64

Present by
Utain Chaiyos
Line: [chaiyos-computer](#)
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Authorized Dealer
Ruijie Product @Thailand

สอบถามข้อมูลราคาสินค้า:
LINE: CHANPEN-RAJA

Ruijie-Top Networking Vendor from China

Leading Vendor in China Market

/ Ruijie Achievements /

- **No.1** in **Wi-Fi 6** product shipment
- **No.2** market share in the Chinese **Enterprise WLAN** market
- **No.3** market share in the Chinese **Ethernet switch** market

Source: Tracking Report on IDC in Q3 2020

Gartner Magic Quadrant Recognition

/ Top 5 Global Market Share / Strength

- **Aggressive Cloud Management Strategy:**
- **Advanced Network Technologies:**

Source: Gartner MQ Report (2020)



IDC China
901 Tower E, Global Trade Center
No.36 North 3rd Ring Road, Dongcheng District
Beijing, China, 100013
Tel: +86 10 5889 1666
www.idc.com.cn

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Company Authorized: Ruijie
Department: Branding
Contact person: Li Hongyu
Tel: 010-51710259
Fax: 8610-51413399
Email: lihongyu@ruijie.com.cn
Address: 11F, East Wing, ZhongYiPengao Plaza, No. 29 Fuxing Road, Haidian District, Beijing 100036, China

IDC Data Will be Used for: Bidding
Source of Data: IDC China Quarterly Ethernet Switch Tracker, 2020Q3
Expiry Date: The use of the below approved data will be expired in three months from the date of this authorization, or need to be replaced when the next updated version is available.

Approved IDC's Data / Quotes:

Ruijie in China Market			
Calendar Quarter	Market	Vendor Revenue (Million USD)	Market Share (by Vendor Revenue)
2020Q1	WLAN	12.4	10.5
2020Q2		35.7	11.5
2020Q3		53.3	12.5

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Managing Director, IDC China
2021 Jan 15th



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
Ruijie in China Market			
Calendar Quarter	Market	Vendor Revenue (Million USD)	Market Share (by Vendor Revenue)
2020Q1	Ethernet Switch	43.3	10.5
2020Q2		128.5	11.5
2020Q3		166.7	12.5

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Managing Director, IDC China
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Figure 1. Magic Quadrant for Wired and Wireless LAN Access Infrastructure





Magic Quadrant คือ ชื่อของรายงานการวิจัยทางการตลาด (Market Research Reports) โดยบริษัท Garner Inc. ซึ่งเป็นบริษัทเพื่อการวิจัยและให้คำปรึกษาของประเทศสหรัฐอเมริกา ซึ่งมีจุดประสงค์เพื่อการวิเคราะห์เชิงคุณภาพของผลิตภัณฑ์ในตลาด รวมทั้งทิศทาง, พัฒนาการของเทคโนโลยี และผู้มีส่วนร่วมกับผลิตภัณฑ์นั้นๆ

IDC: worldwide cloud IT Infrastructure Market Forecast

There are more than 1,100 IDC analyst experts in over 50 countries

รายงานการวิจัยดังกล่าวจะจัดแบ่งตามเทคโนโลยีในปัจจุบัน เช่น Enterprise Network Firewall, Wired and Wireless Access LAN, WAN Optimization Controller และอื่นๆอีกมากมาย ซึ่งจะถูกจัดทำขึ้นทุกๆ 1 – 2 ปี

Source: <https://www.techtalkthai.com/>

Always Massive Search for Multi-brands for A SMB Network

Different Scenarios, Different Requirements



One Network, Multiple Brands

Router(Brand A)



AP (Brand C)



Switch(Brand B)



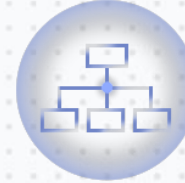
Wireless AP Controller
(Brand D)



**Complex Management (Configuration, Maintenance)
Need Professional Technical**



Reyee SMB Network. At ONLY One Stop.



Full Product Line

Cloud Management

Self-Organizing Network

Remote Maintenance by App

Enterprise Features, Easy to Use Reyee Small Office Network Solution



- Fast and Stable Wi-Fi
- Effective bandwidth management
- Secure and Easy Guest Wi-Fi
- Employee behavior management

Affordable 5-Star Wi-Fi Reyee Hotel Network Solution



- Full wireless coverage
- Cloud based Portal authentication
- Smart flow control
- Rapid network deployment

Power on, Business on Retail & Branch Network Solution



- Central management on Ruijie Cloud App
- Rapid deployment, power on, business on
- All in One Router for 100 Clients
- Reliable Dual WAN

A Small Office Project Begins. Installation & Setup?

In Before



Laptop
Configuration



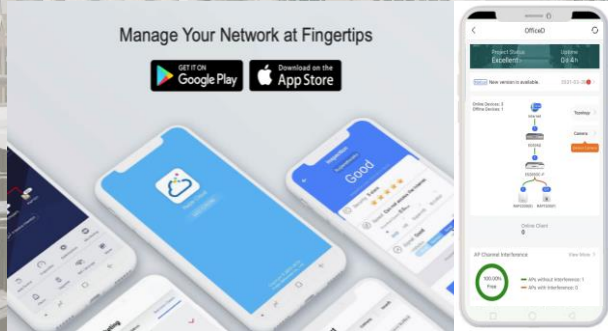
Cost
Hours or Days



Try Connecting
Unreachable AP



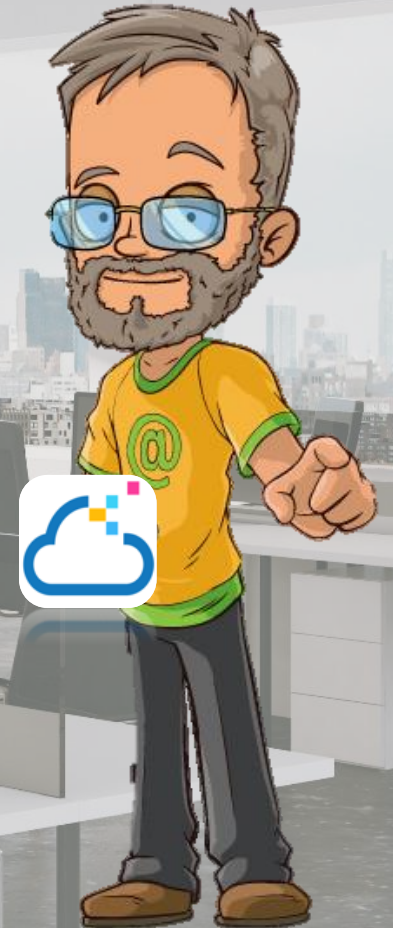
Now



Mobile App Only



3-Min Setup





DEMO

Self-Organizing Networking

Always Strangers in Office Network?

Visitor Wi-Fi
Demand



Network
Security





DEMO

Secure Guest Wi-Fi

Bandwidth Exhausted by None-Business Apps?

P2P
50Mbps



YouTube
20Mbps



Video Meeting
1KB/s

Email
Loading....



High Speed Entertainment



Low Speed Working



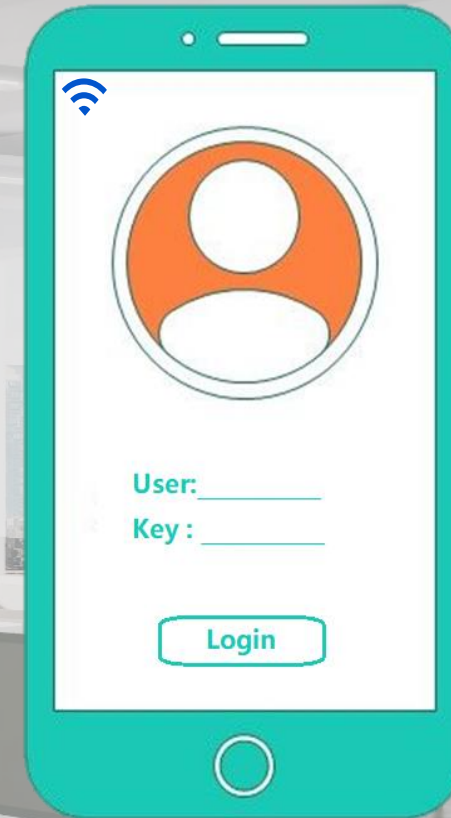
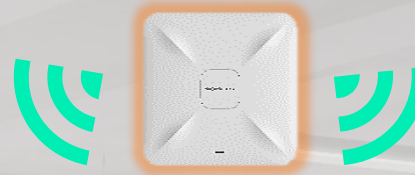
DEMO

Smart Flow Control

Buy an EG, Portal Available on Reyee



**Fixed Wi-Fi Password
Always Leaks**



**Secure Individual
Separate Account**



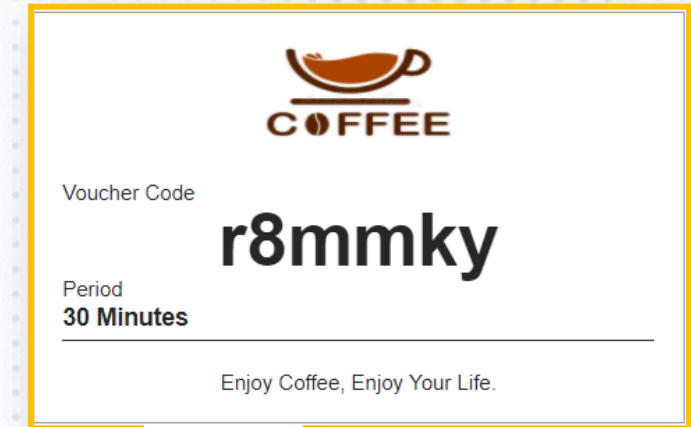


DEMO

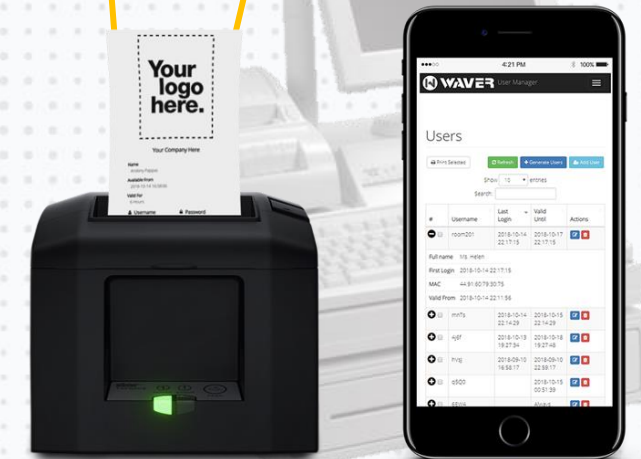
Portal + Account Authentication

More Secure Authentication, Can be Simpler?

Coffee Shop Temporary Wi-Fi Authentication



Economic Hotel Paid Wi-Fi Service



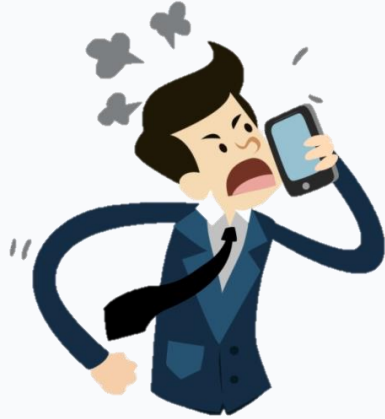


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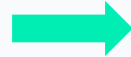
Voucher Authentication

How After-Sale Maintenance Cost Ate Your Profit?

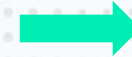
ANGRY
=Customer=



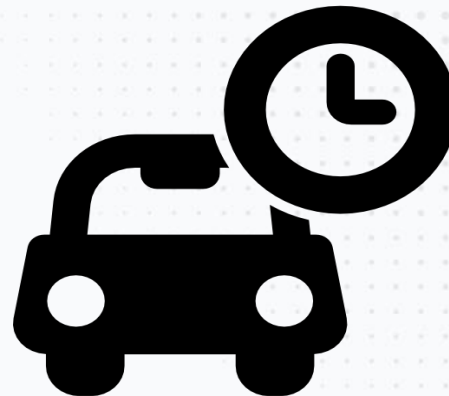
Onsite Service



Time and Expenses



Profit Decline

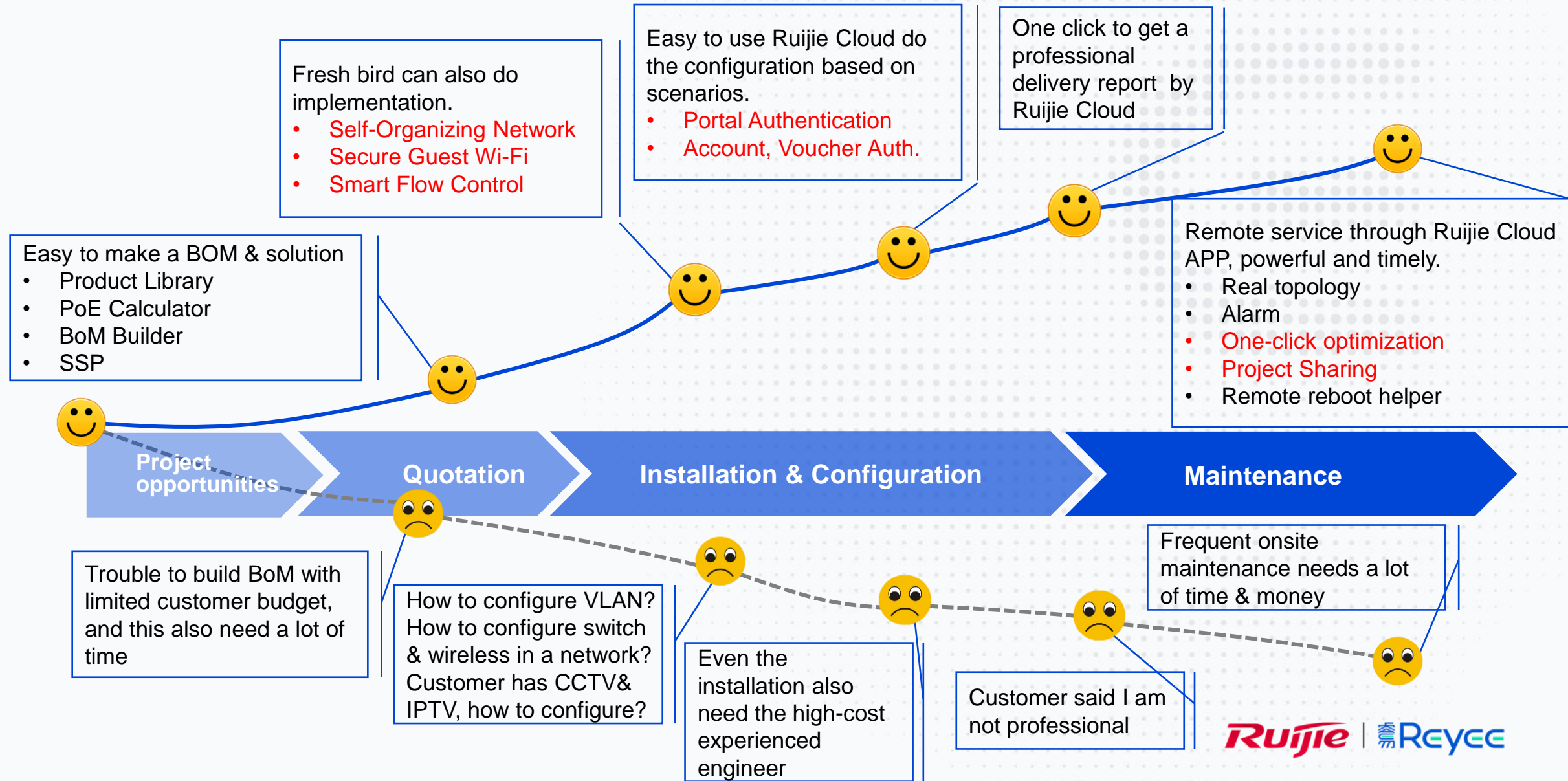




DEMO

Project Share/Optimize/Diagnose

Cloud, Make Your Business Easy



SMB Network Main Solutions Poster

Ruijie | Reyee

Enterprise Features, Easy to Use
Reyee Small Office Network Solution



Ceiling Mount AP RG-RAP2200(E) Reyee Router RG-EG Series Wall Plate AP RG-RAP1200(F) Reyee Router ES200 Series

 Fast and Stable Wi-Fi  Secure and Easy Guest Wi-Fi
 Effective bandwidth management  Employee behavior management

 Ruijie Cloud App

 Ruijie Networks
www.ruijienetworks.com

Ruijie | Reyee

Affordable 5-Star Wi-Fi
Reyee Hotel Network Solution



Outdoor AP RG-EAP602 Ceiling Mount AP RG-RAP2200(E) Wall Plate AP RG-RAP1200(F) Ceiling Mount AP RG-RAP2200(F) Wall Plate AP RG-RAP1200(P)

 Full wireless coverage  Smart flow control
 Cloud based Portal authentication  Rapid network deployment

 Ruijie Cloud App

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Ruijie | Reyee

Power on, Business on
Retail & Branch Network Solution



All in One Reyee Router RG-EG105GW

 Central management on Ruijie Cloud App  All in One Router for 100 Clients
 Rapid deployment, power on, business on  Reliable Dual WAN

 Ruijie Cloud App

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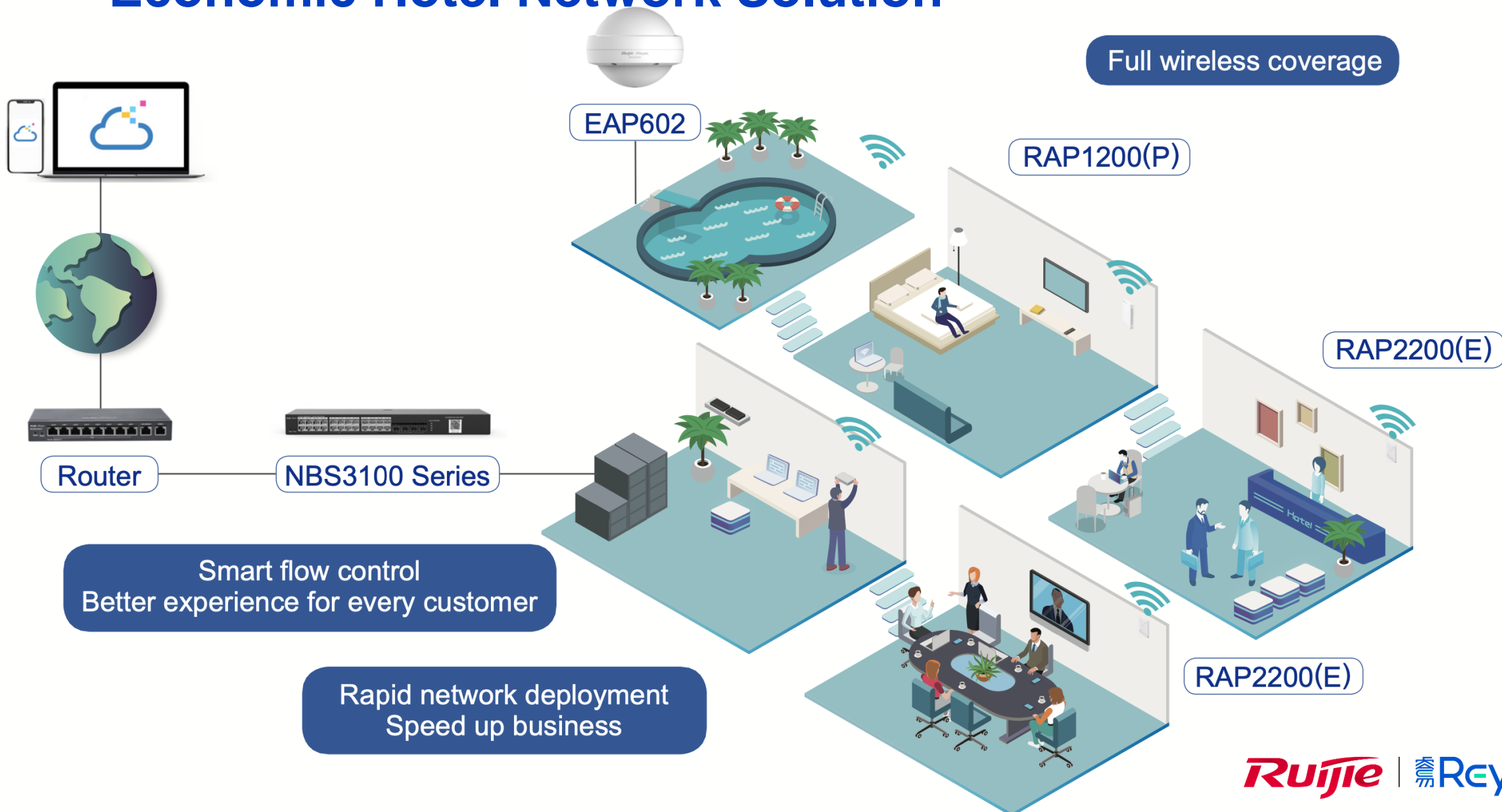
Reyee Scenario-based Solution

Free Enterprise Features, Easy to Use

-- Small Office Solution



Affordable 5 Star Wi-Fi -- Economic Hotel Network Solution



Power on, Business on

-- Retail & Branch Network Solution

Central maintenance and
Remote maintenance

Rapid deployment

Computers
Workstations
Wi-Fi connection

VoIP phones
Fax Machines
Printers

POS

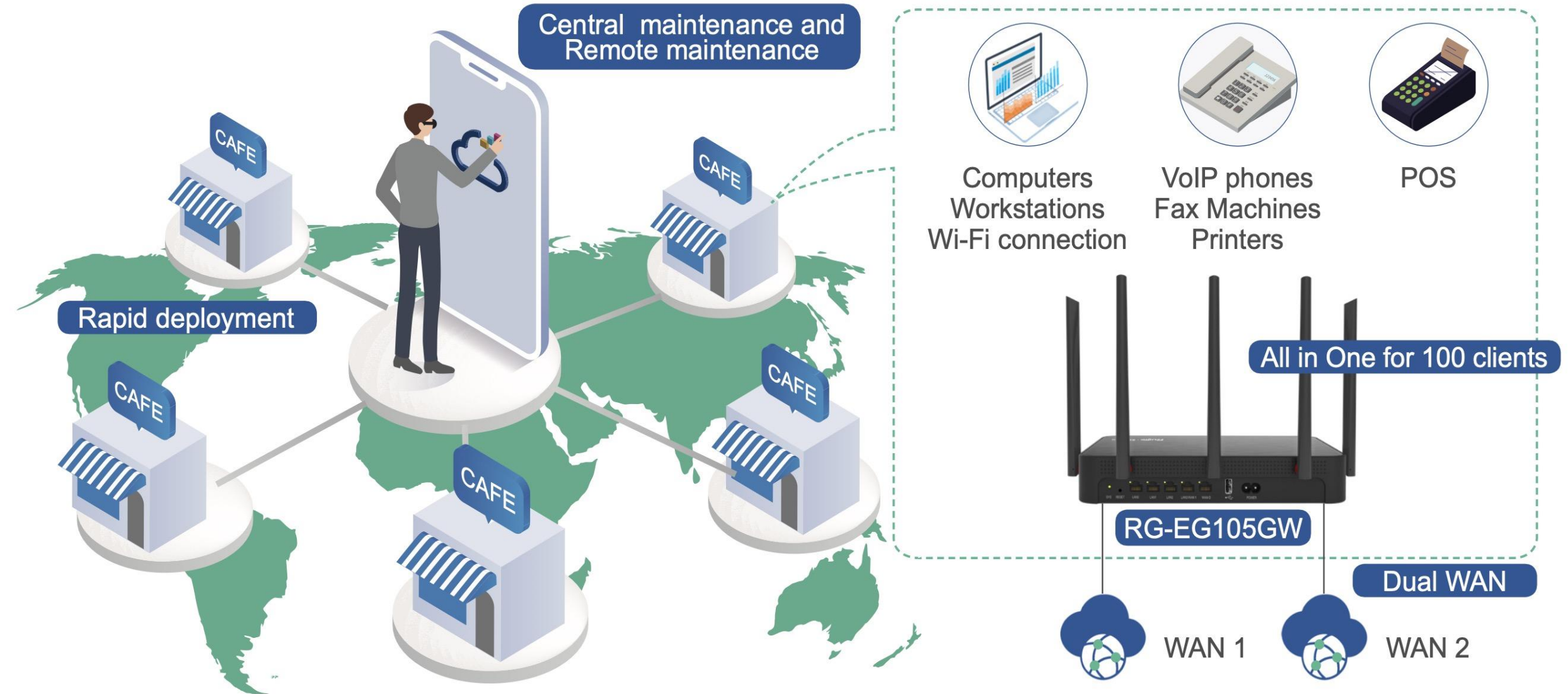
All in One for 100 clients

RG-EG105GW














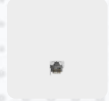






















Dual WAN

WAN 1

WAN 2

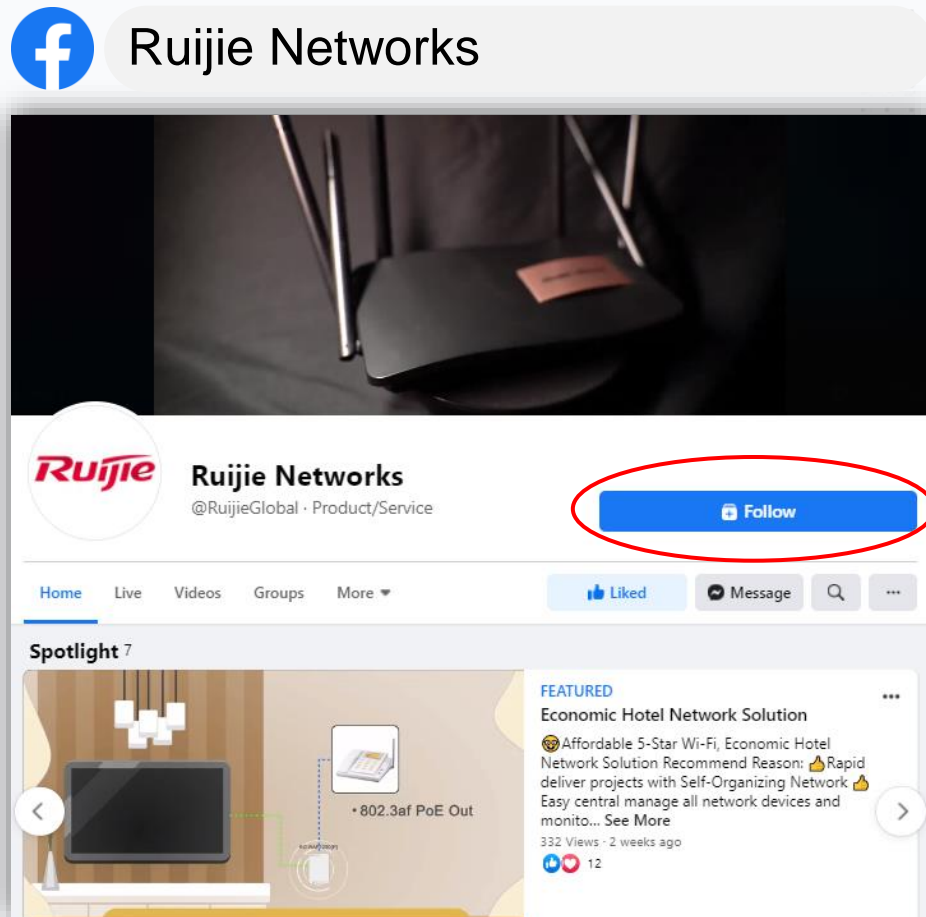


Reyee Product Family

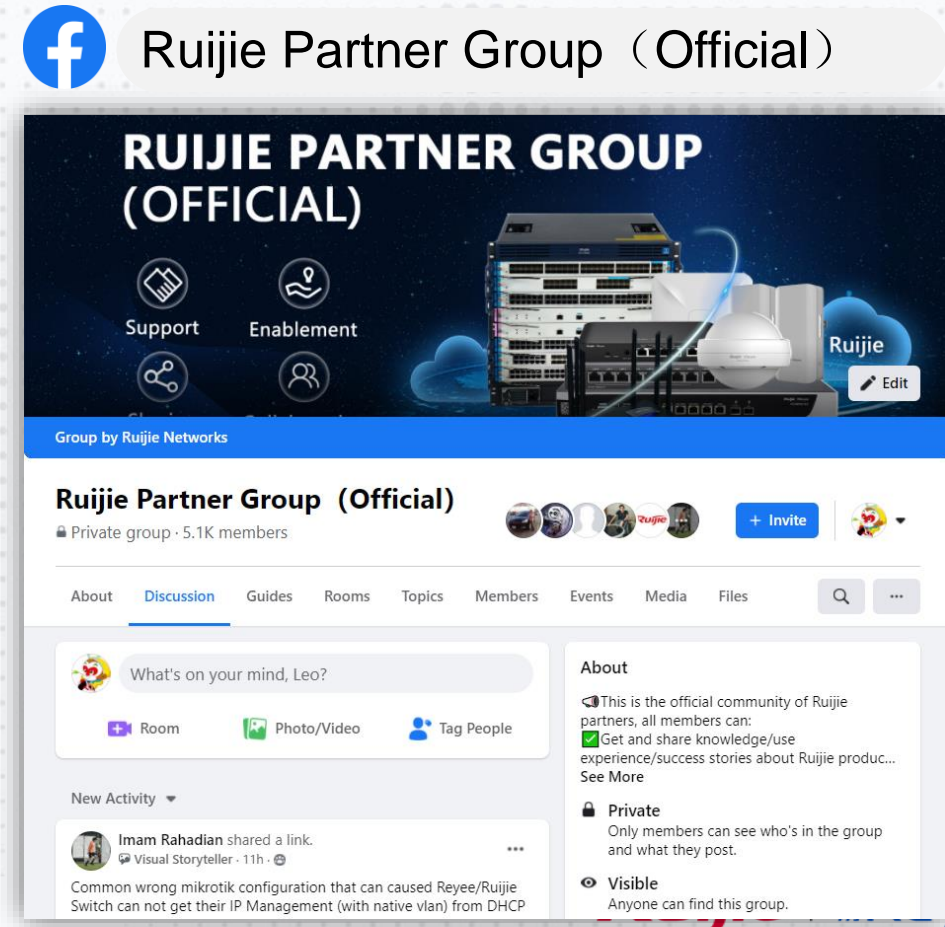
Cloud Service									
Ruijie Cloud for Reyee		 Self-Organizing Network	 Real Topology	 Report	 Scenario-based Config	 Alarm	 Diagnose	 Remote maintenance	
Switches		Access Point			Routers		Home Wi-Fi		
Unmanaged Switch	Cloud Managed Switch	Indoor AP		Wall AP	RG-EG Series		RG-EW Series		
 RG-ES05/08G  RG-ES100 Series  RG-ES200 Series		 RG-RAP2200(F)  RG-RAP2200(E)  RG-RAP1200(F)  RG-RAP1200(P)			<div>New</div>  RG-EG105G V2  RG-EG105G-P		 RG-EW1200G Pro		
L2 Smart Gigabit Switch	L2+ Smart Gigabit Switch	Outdoor AP		Outdoor Bridge					
 RG-NBS3100 Series  RG-NBS3200 Series	 RG-NBS5100 Series  RG-NBS5200 Series	 RG-EAP602  RG-EST310  RG-EST350		<div>Coming Soon</div> 	 RG-EG105GW  RG-EG210G-P		 RG-EW1200		
Reyee Wi-Fi 6									
		<div>Coming Soon</div>  RG-RAP2260(G)  RG-RAP2260(E)  RG-RAP6260(G)			<div>Coming Soon</div>  RG-EG210G-E		<div>Coming Soon</div>  RG-EW1800GX PRO		
					 				

Join Ruijie Facebook Official Community

Step1: Follow Ruijie Home Page
For news on exciting products



Step2: Join Official Partner Group
To discuss with Ruijie customers



Cloud, Make Your Business Easy



Cloud, Make Your Business Easy

- ลดค่าใช้จ่ายเรื่องเดินทาง และความถี่ในการเข้าบริการลูกค้า
- ให้บริการลูกค้าได้รวดเร็ว ลด **Down Time**
- รับการแจ้งเตือนปัญหาระบบได้ก่อน จากระบบ **Alarm App**
- ช่วยเรื่องการวิเคราะห์ปัญหาได้ก่อน เพื่อเตรียมอุปกรณ์ ที่จะเข้าแก้ไขหน้างาน
- ปรับขยายอุปกรณ์ โดยไม่ต้องให้ช่างเข้าหน้างาน เซ็ตปรับค่าอุปกรณ์ผ่านคลาวน์ได้ทันที
- ลดเวลาทำเอกสาร **Asset Management & Report** และเป็นเอกสารที่ได้มาตรฐาน
- ระบบ **Share Project** ให้ทีมงานช่วยเหลือกันได้
- คู่มืออาชีพกว่า ในการให้บริการลูกค้าแบบครบวงจร ตั้งแต่ **BOM , SON, Config, Deploy & Maintenance** ผ่าน **Ruiie Cloud Solution** ทั้งระบบ

Promotion:
สั่งซื้อสินค้า จากงาน
สัมมนา

รับฟรี เสื้อโปโล
Ruijie Reyee Thailand Club
สอบถามสินค้า สมัครตัวแทน:

LINE: CHANPEN-RAJA



Smart WiFi SMB Solution 22-06-64 / 10:00-11:30



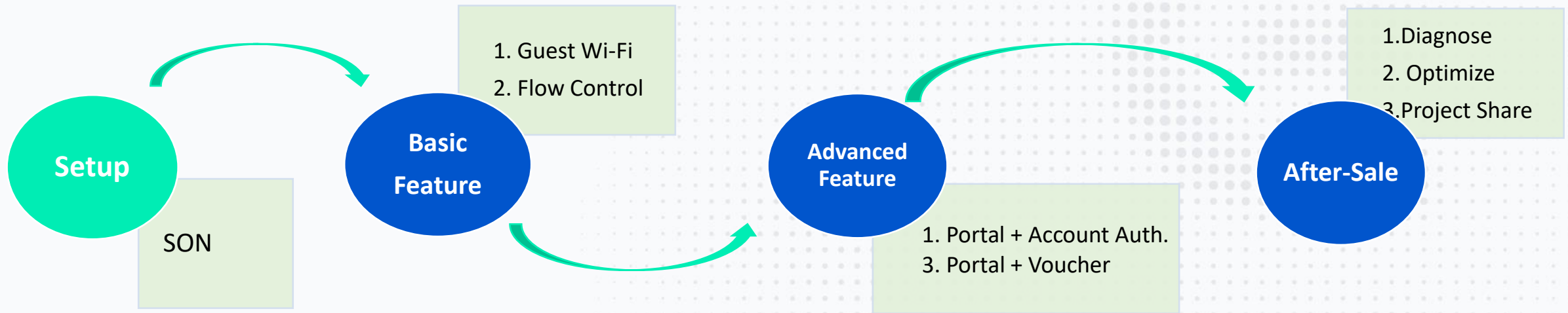
Survey Link
รับเอกสารและคลิป

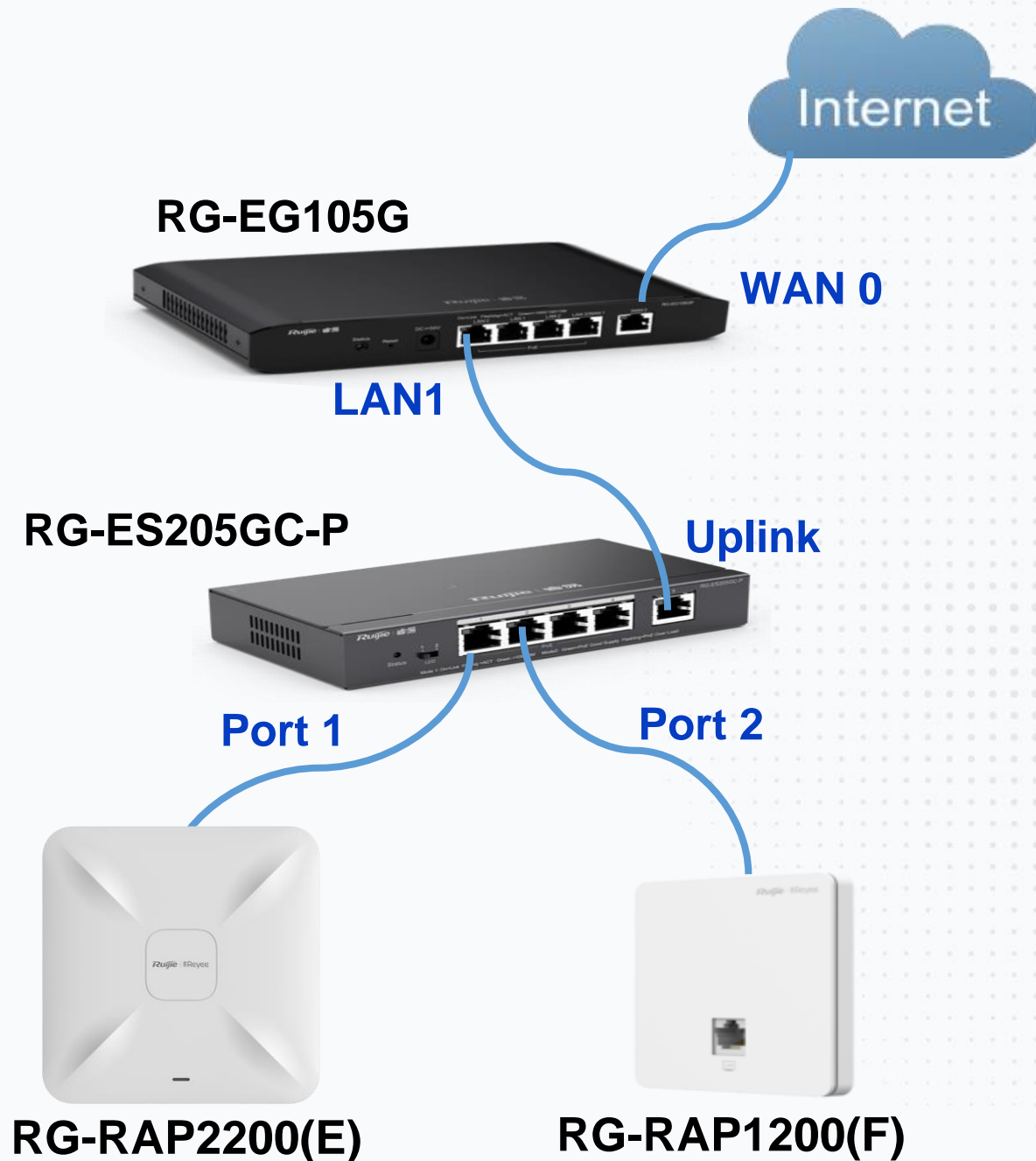


ติดต่อสินค้า สมัครตัวแทนจำหน่ายทางไลน์

CHANPEN-RAJA

* Demo Show Structure





Demo

Self-Organizing Networking

Secure Guest Wi-Fi

Smart Flow Control

Portal + Account Authentication

Voucher Authentication

Project Share/Optimize/Diagnose



THANKS

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